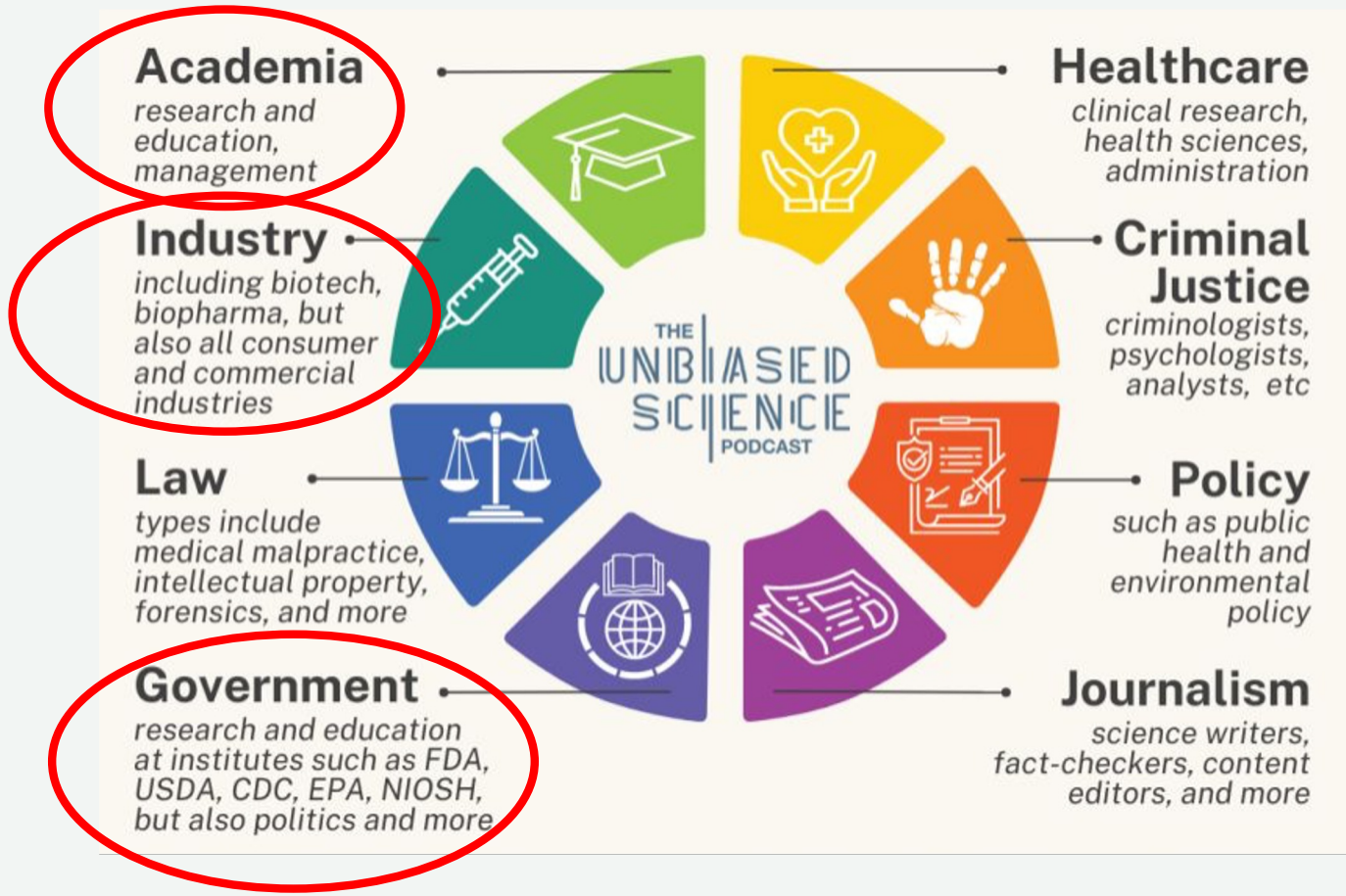


The background of the slide is a complex marbled paper pattern. It features swirling, organic shapes in various shades of dark teal, forest green, and deep navy blue, set against a black base. The patterns resemble natural stone or liquid marbling. A solid black horizontal band runs across the center of the image, containing the title text in a white, serif font.

# Alternative Careers with a PhD





# Overgeneralizing post-PhD Jobs

## Bench Jobs

- Generally more focused on lab work.
- May be research-oriented but not a requirement.
- **Usually** closer to experiments and novel work than non-bench jobs.

## Non-bench Jobs

- Generally more focused on applying lab results or decision making.
- May focus on transferable skills from PhD rather than specific skills.
- **Usually** more social than bench jobs

# Consulting

**Overview:** Work with groups of scientists of many different backgrounds to accomplish client goals. Projects vary from a weekly to monthly time-scale.

<b>Pros</b>	<b>Cons</b>
Work closely with experts from many fields (good resume builder / learn a lot)	Most “lab work” is done by others
Some projects may allow for publications	Projects from clients are often emergencies (work hours may fluctuate by demand)
Shorter time-scale projects (quicker validation)	May be pulled from or added to projects as needed (employment can feel hectic)
Work with many unique clients (build connections)	Projects are mostly tied to consumer applications (not much room for theory-based disciplines)
Lots of communication required	

# Regulatory Affairs

**Overview:** Work with a scientific team to ensure that they are in compliance with requirements from a regulatory body (e.g. FDA, EMA, USDA etc.) At the PhD level this is usually focused on drug/medical device development or approval process.

<b>Pros</b>	<b>Cons</b>
Work-life balance and more suitable to remote work	More travel may be required
Gain experience with the drug/device approval process	May make it harder to move back into a research role after some time
Usually comes with better job security	Your failure can have bigger effects
No time spent doing laboratory work or running experiments	

# Project Management

**Overview:** Work with scientists, management, clients, almost everyone. You are the focal point of a project and bare most of the responsibility and decision-making.

<b>Pros</b>	<b>Cons</b>
Work with people from many fields (good resume builder / learn a lot)	No lab experience accumulated
See a project through from beginning to finish	As the point of contact must always be available (work hours may fluctuate by demand)
Driving force for new products/therapies	Timelines are everything
<b>Lots</b> of communication required	
Successes and failures (mainly failures) are both attributed to you (high stakes, high stress)	

# Finance/Equity Research

**Overview:** Act as a subject matter expert in a particular market sector(healthcare, biotechnology etc.) to determine which companies are good or bad investments and why.

<b>Pros</b>	<b>Cons</b>
Good base salary and bonus (\$140k - 160k)	50 - 60 hour work weeks during earnings season
Can make it easier to move into management or leadership positions in life science companies	Requires learning about finance post-PhD
Decent job security if you find a good firm	Can be geographically limited
Communication and social skills are highly required	

# Sales

**Overview:** Speak with clients to learn about their scientific needs and describe how your products/services can help them

<b>Pros</b>	<b>Cons</b>
May earn commission on top of a yearly salary	No lab experience accumulated
Hours are often flexible	May require cold-calling
Easy to see your efforts be rewarded (financially and professionally)	Stressful if income is entirely commission-based
<b>Lots</b> of communication required	



# Additional Career Paths

- Scientific Illustrator.....Artistic, detail-oriented
- Scientific Writing/Publishing.....Detail-oriented, good writer
- FDA Reviewer.....Detail-oriented, patient
- Medical Science Liaison (MSL).....Presentation and communication
- Teacher/Professor.....Patient, good communication
- Internal Data Scientist.....Statistics, programming
- Patent Agent.....Reading comprehension, detailed
- Quality/Safety.....Detail-oriented, self-confident
- Science Policy.....Strong communication
- Field Applications Scientist.....Problem solving, communication
- Consulting for Media/Film